

# At-a-Glance F&G ExecuDex®

### Fixed Indexed Universal Life Insurance

Eligible ages

18-60

**Face amounts** 

\$150,000 - \$1,000,000

## **Underwriting**

## Exclusive underwriting process: InstApproval®

InstApproval® can provide qualified applicants¹ an instant coverage decision – no additional underwriting required beyond the application process.

InstApproval® is an underwriting process and is not available to all applicants. Those who qualify for InstApproval®, as determined by an initial questionnaire, are considered low-risk in all critical underwriting categories, and no additional risks can be uncovered in an instant search of online records databases. If risks are found, traditional underwriting may be required, and placement in another Fixed Indexed Universal Life (FIUL) product may be more appropriate. Same-week coverage requires electronic payment (ACH) of initial premium at time of application.

#### **Premium classes**

- 1. Express non-tobacco
- 2. Express tobacco

All applicants approved though InstApproval will be placed into a Table 3 (175%) premium class, referred to as "Express." If approved through traditional underwriting, in rare cases, a flat extra is possible. The premium class cannot be changed once a policy is issued.

## **Charges and fees**

- Deductions come from the account value. Charges are always taken from the most recent segments.
- The unit expense, contract fee, cost of insurance and cost of additional riders are deducted monthly.

Maximum information report & partial surrender service fee:	\$25.00 each
Expense deducted from premiums	8% above target premium and 5% up to target premium (years 1-10); 5% (years 11+)
Monthly unit expense (based on the higher of the current or initial face amounts)	Charge varies by age, gender, class and policy year; paid for 15 policy years, F&G reserves the right to assess in subsequent years
Monthly contract fee:	\$9.00
Monthly cost of insurance & additional riders	Varies

## Interest crediting options

Account value can be allocated across the interest crediting options. Allocations can be changed on the anniversary date of each index crediting period, with at least 30 days notice. Interest credited is guaranteed never to go below 0.25% annually.

Index-based interest crediting Cap, Participation and Spread Rates: Set annually, in advance of each segment's interest crediting date, may change as the segment renews	
Barclays Trailblazer Sectors 5	• 1-Year Point-to-Point, no Cap (Participation Rate minimum is 30%, Spread maximum is 10%)
S&P 500 <sup>®</sup>	1-Year Point-to-Point, with Cap (Cap minimum is 1%, Participation rate guaranteed at 100%)
Fixed interest crediting rate set once per year for each segment	

### **Funding Bonus Rider**

#### Competitive performance with fully underwritten products

Additional bonuses are applied to the account value when certain requirements are met. See Funding Bonus Rider on page 3 for details.

## **Withdrawals**

## Partial and full surrenders

The minimum partial withdrawal is \$500.

After the first policy year, withdrawals from a policy's surrender value may be made with a \$25 charge for each partial withdrawal. Up to 20% of the policy's surrender value may be withdrawn each year without incurring surrender charges.

Withdrawals and loans are deducted from the account value. **Partial and full surrenders incur surrender charges.** 

## **Surrender charges**

A surrender charge may be assessed for a reduction in the face amount. The surrender charges vary by gender, risk class and age at issue. If coverage is increased, a new 15-year surrender charge period — with potentially different surrender charges — applies, based on the amount of the increase in coverage. The surrender value of the policy is the total account value less any outstanding loans, and the surrender charge.

#### Loans

Fixed or variable loans may be made provided there is sufficient surrender value in the policy to cover the loan.

#### **FIXED LOANS**

Account value in excess of premiums paid will be available for a preferred loan. During the first 10 policy years, all loans are charged the declared annual interest rate, plus 2%. From policy years 11 on, the interest charged on preferred loans and the interest paid on the account value secured by the loan are the same – the declared annual interest rate – while the interest charged on other loans will be the declared annual interest rate, plus 2%.

#### **VARIABLE LOANS**

The maximum variable loan rate is 5%. The interest you pay on a variable loan is set by F&G, up to a cap. The amount used as collateral for the loan continues to earn interest based on the interest crediting options selected by the owner. Depending on the rate, the interest on your loan could be higher or lower than the interest rate on a fixed loan.

## **Death benefits**

The death benefit option may be changed on the policy anniversary.

Client must choose Option A or B:

#### **Option A**

The greater of the face amount and the minimum death benefit required by law

#### **Option B**

The greater of the (face amount + account value) and the minimum death benefit required by law

In the case of Option A, partial withdrawals will reduce the death benefit by at least the amount of the withdrawal.

#### **CHANGING BETWEEN OPTIONS A AND B**

If the insured changes from **Option A to B**, the face amount is decreased to equal the difference between the amount payable under Option A and the account value on the date of the change. The remaining face amount must be \$150,000 or more.

If the insured changes from **Option B to A**, the face amount is increased to equal the amount payable under Option B on the effective date of change.

A death benefit option change that occurs in policy years 1-7 may result in the Funding Bonus Rider minimum annual funding amounts increasing or decreasing.

#### INCREASING OR DECREASING THE FACE AMOUNT

Until the policy anniversary following the insured's 60th birthday, the face amount may be adjusted annually: upward after the first policy year, and downward after the third.

The amount of any increase must be at least \$25,000 and the insured must give proof of insurability. On the date of the increase, there must be sufficient surrender value to cover the monthly deductions, or an additional payment must be made. The increased coverage will have its own surrender charge, unit expense charge and no-lapse premium amount.

The amount of any decrease must be at least \$5,000, and not reduce the face amount below \$150,000. Surrender charges, the unit expense charge and no-lapse premium amounts will be based on the original face amount.

A face amount adjustment that occurs in policy years 1-7 may result in the Funding Bonus Rider minimum annual funding amounts increasing or decreasing.

## **Riders**

#### **ACCELERATED BENEFIT FOR TERMINAL ILLNESS**

With a life expectancy less than 2 years (12 months in Florida), may accelerate up to 100% of the policy's death benefit, not to exceed \$1,000,000. Paid prior to death so amount paid will be less than the amount accelerated. Subject to underwriting requirements. Policy death benefit and account value will be reduced by the amount accelerated. The client should seek tax advice before exercising this rider.

#### **ACCELERATED BENEFIT FOR CHRONIC ILLNESS<sup>1</sup>**

May accelerate up to 25% of the policy's death benefit² if certified by a licensed health care practitioner in the previous 12 months as having a qualifying chronic illness. This rider will terminate when the accelerated amount is 100% of the death benefit or the lifetime maximum of \$1,000,000. Subsequent annual accelerations are available, upon qualification, until your client accelerates either 100% of the death benefit or the lifetime maximum of \$1,000,000. Paid prior to death so amount paid will be less than the amount accelerated. Policy death benefit and account value will be reduced by the amount accelerated. The client should seek tax advice before exercising this rider.

#### **ACCIDENTAL DEATH BENEFIT RIDER**

In the event of certain accident-related deaths occurring before the policy anniversary following the client's 70th birthday; the coverage provided by this rider may not exceed the lesser of \$250,000 and the policy face amount. The request must be made within 120 days of the accident.

#### ACCOUNT VALUE ENHANCEMENT RIDER

In policy years 11+, if the credited rate of the fixed interest option exceeds the minimum guaranteed rate, a 0.25% interest rate Persistency Bonus is applied to the fixed and indexed account values, except for account values backing a fixed loan.

#### **OVERLOAN PROTECTION RIDER**

This rider prevents the policy from entering a lapse status as the result of outstanding loans that exceed surrender value. Applies after 75th birthday if the policy has been in effect at least 15 years. Conditions must be met.

#### **FUNDING BONUS RIDER**

If the policy meets the minimum annual funding amount in policy years 1-7, remains in force and the credited rate of the fixed interest crediting option exceeds the minimum guaranteed rate, the Funding Bonus Rider applies a bonus percentage to the fixed and indexed account value (except account values backing a fixed loan) in policy years 11-30. During each year of the qualification period, the minimum annual funding amount must be paid for one of the funding options to qualify for a funding bonus. The additional interest will be credited on the highest funding option for which this requirement is met. The minimum annual funding amount may change for subsequent years if there are policy changes, requested by the policy owner and approved by F&G.

## No-lapse guarantee<sup>3</sup>

If the insured pays the minimum no-lapse premium amounts (increased for outstanding loan balances or partial withdrawals), this policy is guaranteed to remain in effect for 10 years (even if the surrender value is not enough to cover the policy's ongoing charges and costs). Paying only the no-lapse premium amount may not be enough to keep the policy in effect after the 10-year no-lapse period.

## Additional information

### **Product illustrations**

F&G ExecuDex is an illustrated product. In all states, an illustration must be prepared and delivered with the client's signature. The illustration must provide information on death benefit changes, in particular Option B to Option A, and coverage with no more than a 20% partial surrender per year. Illustration software is available on SalesLink® at **fglife.com**.

<sup>&</sup>lt;sup>1</sup> This is a life insurance policy that gives you the option to accelerate some or all of the death benefit in the event you meet the criteria for a qualifying event described in the rider. Accelerated benefits depend on policy values at the time of acceleration. Accelerated benefits paid will reduce the death benefit and use of the proceeds are unrestricted. Comparatively, Long Term Care benefits are expense reimbursements based on benefit levels and a pool of money selected at the time of purchase. Long Term Care benefit will not reduce death benefits and the proceeds must be used for Long Term Care services. This policy and riders do not provide long term care insurance subject to California long term care insurance law. This policy and riders are not a California Partnership for Long-Term Care program policy.

<sup>&</sup>lt;sup>2</sup> The 25% annual limit does not apply in California.

<sup>&</sup>lt;sup>3</sup> May increase the likelihood that your surrender value will be insufficient to cover the monthly mortality costs and expense charges unless additional premium is paid. If additional premium is not paid, your policy may terminate. Please consult your agent for details.

## Guideline Premium Test (GPT)

This test requires that the sum of the premiums paid cannot at any time exceed the greater of the guideline single premium (maximum single premium) or the sum of the guideline level premiums (maximum level annual premium). These limits are calculated by F&G using assumptions required by the Internal Revenue Code, as amended. The Guideline Premium Test also requires that the death benefit must always be greater than or equal to the account value multiplied by a specified corridor percentage (reflected on the information section of the contract). The applicable percentage varies by age at the beginning of the policy year.

#### **Annual statement**

Each year the client receives a report summarizing all F&G ExecuDex activity. The report shows the account value, amount of premium paid, monthly deductions, interest credited, partial surrenders and any charges, paid and unpaid loans and loan interest, surrender value, the death benefit option, face amount and the current death benefit.

#### **Commissions**

You have one year to collect the first-year target premium.

#### Questions? Contact us at Life.Sales@fglife.com

"F&G" is the marketing name for Fidelity & Guaranty Life Insurance Company issuing insurance in the United States outside of New York. Life insurance and annuities issued by Fidelity & Guaranty Life Insurance Company, Des Moines, IA.

Subject to state availability. Certain restrictions may apply. Optional provisions and riders have limitations, restrictions and additional charges.

All commission options are subject to the terms of the commission schedule and agent contract. Compensation may vary by contract, please consult your commission schedule for complete details.

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Indexed interest rates may be subject to a cap, spread and/or participation rate. These rates are subject to change at the discretion of Fidelity & Guaranty Life Insurance Company.

Information concerning tax or estate planning should not be considered tax or legal advice. Clients should consult their own tax professional or attorney regarding their unique situation.

Surrenders, withdrawals and loans will reduce available death benefit and may be subject to surrender charges. Surrenders and withdrawals beyond basis may be taxable income and subject to penalties if taken prior to age 59 ½. Excessive and unpaid loans will reduce policy values and may cause the policy to lapse. In order to receive favorable tax treatments on distributions made during the lifetime of the insured (including loans), a life insurance policy must satisfy a 7-pay premium limitation during the first seven policy years. A new 7-year limitation will be imposed after certain policy changes. Failure to satisfy this limitation would cause your policy to be considered a Modified Endowment Contract (MEC).

Volatility control seeks to provide smoother returns and mitigate sharp market fluctuations. While this type of strategy can lessen the impact of market downturns, it can also lessen the impact of market upturns, potentially limiting upside potential.

The premium class, rate class or flat extra rating cannot be changed once a policy is issued.

When allocating account value into the indexed interest accounts, it's important to understand how these accounts are managed. Fidelity & Guaranty Life Insurance Company places money into the indexed interest account up to twelve times per year on the 15th of every month (or the first business day thereafter).

Please review the policy for premium details. If premiums are not paid, as scheduled, the policy may terminate or may increase the likelihood that the surrender value will be insufficient to cover the monthly mortality costs and expense charges unless additional premium is paid.

It is important to note that when the declared participation rate is greater than 100% and the index change percentage at the end of the index term period is 0 or negative, no index interest credits will be applied to the account value.

Clients ineligible for ExecuDex InstApproval® may still be able to be insured with an F&G fixed indexed universal life insurance (FIUL) product but may need to submit to a medical exam and traditional underwriting.