

Experience the Power of Collaborative Thinking



3 easy steps

for writing your first piece of business

1

Learn more and get marketing materials

Visit **F&G's Secure Series** resource site to learn more about F&G, and for product-specific brochures, rate sheets and more.

2

Get appointed with F&G

Contact your back office to get appointed with F&G. Once appointed, you will receive instructions to access F&G's advisor portal, **SalesLink**®.

3

Complete product-specific training

You can complete training via SIMON or RegEd.

The "JIT" code for RegEd is the same as the FG_ADV number.

For advisors who have not written annuities before (with any carrier), you must also complete the NAIC 4-hour annuity training course.

Product	Course
F&G Secure MYGA®	
For ALL states, if your financial institution facilitates suitability for Secure MYGA, take course:	
F&G Secure MYGA®	FG_ADV3003
For ALL states, if F&G facilitates suitability for Secure MYGA, take course:	
F&G Secure MYGA® with Suitability	FG_ADV3005
F&G SecureBuilder™	FG_ADV2134
F&G Secure Income®	FG_ADV2135
F&G Secure Landing®	FG_ADV3389



TIP: There are three product training modules within each MYGA course.

• It's easiest to complete all three while you are in the system, even if you plan to sell only one product at this time.

NOTE: Product-specific training does not count toward your continuing education requirements

What you can expect once you're appointed and when writing your first piece of business:

- · Quickly log in to F&G's advisor portal, SalesLink, once you are appointed
- Utilize <u>SalesLink</u> as your primary resource to order material, run illustrations and check the status of your pending business

F&G general sales support

Connect with your dedicated financial institution sales team at AnnuityDesk@fglife.com

F&G Secure MYGA MVA, Non-MVA and ROP are Single Premium Deferred Annuities.

F&G Secure MYGA MVA, Non-MVA and ROP are not available in CA, MO and NY.

F&G SecureIncome is a Flexible Premium Deferred Annuity. F&G SecureIncome is not available in ID, MT, NY and PR.

F&G SecureBuilder is Flexible Premium Deferred Annuity. F&G SecureBuilder is not available in MT, NY and PR.

Product availability and guarantee periods may vary by firm.

F&G Secure Landing is a Modified Single Premium Deferred Annuity. Secure Landing 5 & 7 are not available in NY.

F&G annuities are insurance products not guaranteed by any bank nor are they insured by FDIC, NCUA/NCUSIF, the Federal Government or any agency. They may lose value. There is no bank or credit union guarantee, and they are not a deposit. They may be offered only by a licensed insurance agent.

[&]quot;F&G" is the marketing name for Fidelity & Guaranty Life Insurance Company issuing insurance in the United States outside of New York. Life insurance and annuities issued by Fidelity & Guaranty Life Insurance Company, Des Moines, IA. Guarantees are based on the claims paying ability of the issuing insurer, Fidelity & Guaranty Life Insurance Company, Des Moines, IA.