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# Life insurance business case submission checklist

## Identify the plan type

	Policyowner	Beneficiary
Executive Bonus	Personal	Personal
Key Person	Business	Business
Split Dollar	Personal	Personal
Cross-Purchase Buy-Sell	Cross-owned	Policyowner
Entity-Purchase Buy-Sell	Business	Business

## **Checklist and tips**

Use this list to make sure you've assembled all paperwork for your business case submission<sup>1</sup>:

#### For all cases, submit:

- □ Life insurance application
- □ Statement In Lieu of Conforming Illustration (ADMIN5208)

<sup>1</sup> Underwriting may require additional forms or additional information on a case-by-case basis. F&G encourages a written formal agreement to be completed by an attorney for each plan type.



#### Additional items per plan type:

- Executive Bonus (Insured/Employee signs as owner)
  - Have authorized officer other than the proposed insured sign as payor on the **PAC form** (ADMIN5617). Monthly automatic drafts only.
  - Signature verification of officer (See "Documents for officer signature verification" below)
- □ Key Person (Business signs as owner)
  - Have authorized officer other than the proposed insured sign as owner and payor. **PAC form** (ADMIN5617). Monthly automatic drafts only.
  - Insured/Employee must sign the consent to be insured form (ADMIN5837)
  - Complete Life Financial Supplement (ADMIN2822)
  - Signature verification of officer (See "Documents for officer signature verification" below)
- □ Split Dollar (Insured/Employee signs as owner)
  - Have authorized officer other than the proposed insured sign as payor on the **PAC form** (ADMIN 5617). Monthly automatic drafts only.
  - Complete Life Financial Supplement (ADMIN2822)
  - Signature verification of officer (See "Documents for officer signature verification" below)
  - After the policy is inforce submit assignment of <u>Life Insurance Policy as Collateral</u> (ADMIN5519).
- **Buy-Sell** (Underwriting requires a copy of the signed buy-sell agreement before approval)
  - **Cross-Purchase** (Cross-owned): Business owner A is owner/beneficiary for business owner B (insured), and vice versa for business owner B. Premiums are paid by the business owners and not the business.
    - » Complete Life Financial Supplement (ADMIN2822)
  - · Entity-Purchase Buy-Sell (Business signs as owner)
    - » Follow items required for Key Person protection.

#### **Documents for officer signature verification**

Confirms officer has signing authority for the business. (One form is required before issue)

### Insured-/Employee-owned: Executive Bonus,

Split Dollar & Cross-Purchase Buy-Sell

- □ Copy of corporate resolution
- □ Copy of articles of incorporation
- □ Letter from the bank on bank letterhead listing authorized signor(s)
- □ Copy of business bank statement listing the business name and signor(s) name.

**Business-owned:** Key Person & Entity-Purchase Buy-Sell

- □ Copy of corporate resolution
- □ Copy of articles of incorporation

"F&G" is the marketing name for Fidelity & Guaranty Life Insurance Company issuing insurance in the United States outside of New York. Life insurance and annuities issued by Fidelity & Guaranty Life Insurance Company, Des Moines, IA.

