



# The F&G difference

## F&G is significant

Ranked #5 in fixed indexed annuities (FIA) sales<sup>1</sup>

F&G, headquartered in **Des Moines, Iowa**, offers unique life insurance and annuity solutions to meet individual financial security needs through a national network of financial professionals.

We work hard to help people turn their **aspirations into reality**. Every day we strive to improve the financial lives of more and more people, backed by the passion of our team and grounded in a culture of mutual respect.

## F&G is financially strong

<b>Assets Under Management (AUM)<sup>2</sup></b>	<b>\$43.6B</b> as of 12/31/2022	
<b>Strong financial performance</b>		
<b>Results</b>	<b>2022</b>	<b>vs. 2021</b>
Total sales	<b>\$11.3B</b>	<b>+18%</b>
Annuity sales	<b>\$8.3B</b>	<b>+36%</b>
Life sales	<b>\$127M</b>	<b>+46%</b>

## Ratings<sup>3</sup>

	<b>A.M. Best</b>	<b>S&amp;P Global</b>	<b>Fitch</b>	<b>Moody's</b>
	<b>A-</b> 12/2022	<b>A-</b> 09/2022	<b>A-</b> 09/2022	<b>A3</b> 07/2023
<b>Outlook</b>	<b>Positive</b>	<b>Stable</b>	<b>Stable</b>	<b>Stable</b>

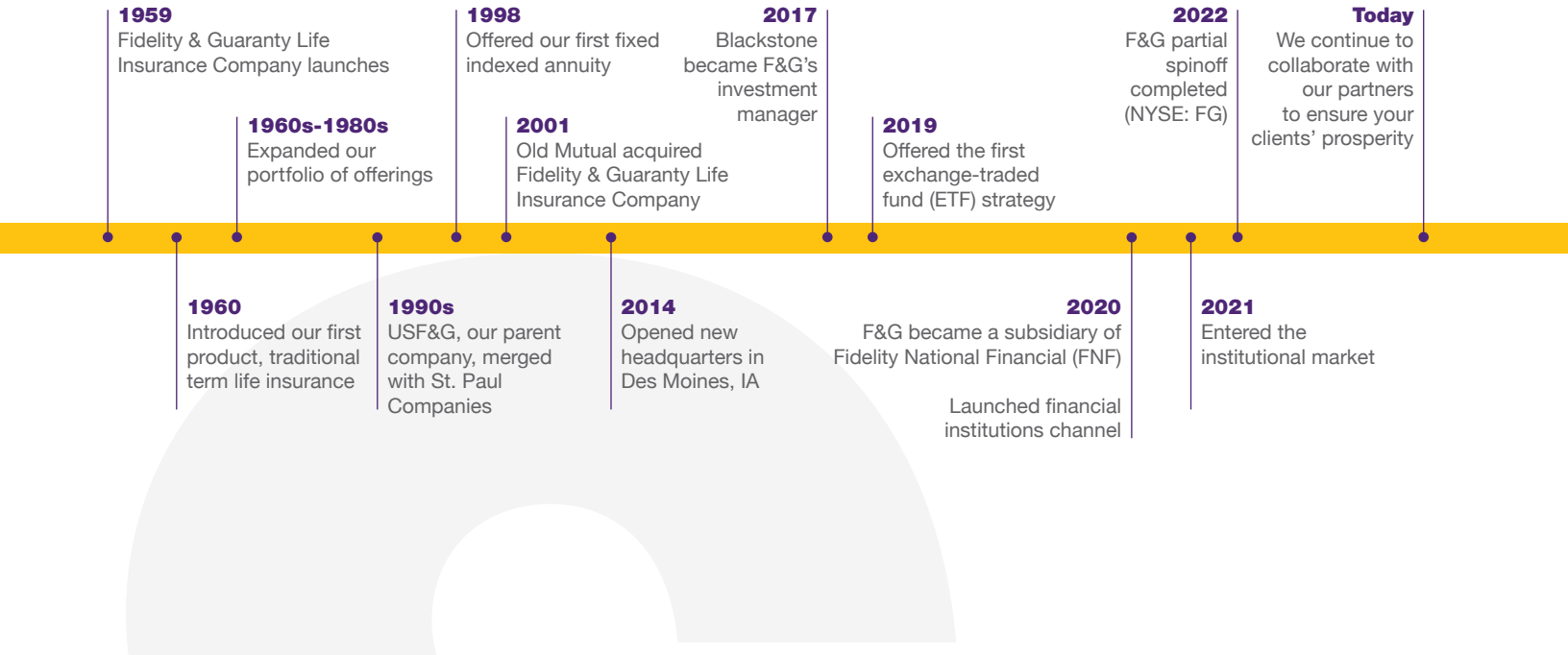
<sup>1</sup> Source: LIMRA U.S. Individual Annuities Sales Survey, Fixed Annuity Sales Breakout Report, Year-end 2022.

<sup>2</sup> AUM is a non-GAAP measure and is just one financial indicator that should be reviewed in the context of F&G's broader assets and liabilities.

<sup>3</sup> A.M. Best Financial Strength Rating: A- ("Excellent"), 4th highest out of 16 ratings for financial strength. Rating as of December 2022. Financial strength rating for Fidelity & Guaranty Life Insurance Company for S&P is A-, 3rd highest out of 11 ratings for financial strength. Rating as of September 2022. Financial strength rating for Fidelity & Guaranty Life Insurance Company for Fitch is A-, 3rd highest out of 11 ratings for financial strength. Rating as of September 2022. Financial strength rating for Fidelity & Guaranty Life Insurance Company for Moody's is A3, 3rd highest out of 9 ratings for financial strength. Rating as of July 2023.

# Keeping promises since 1959

F&G, established in 1959, has built a growing business based on **partnership, innovation** and a **disciplined investment approach**. With a seasoned leadership team and a world-class investment manager in Blackstone<sup>1</sup>, F&G is positioned for success.



Visit [fglife.com](https://fglife.com) for more information.

<sup>1</sup> The Blackstone Group Inc. and its affiliates do not issue, provide any guarantee of, or have any obligations under, the life insurance and annuities issued by Fidelity & Guaranty Life Insurance Company.

"F&G" is the marketing name for Fidelity & Guaranty Life Insurance Company issuing insurance in the United States outside of New York. Life insurance and annuities issued by Fidelity & Guaranty Life Insurance Company, Des Moines, IA.



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