



Experience
the Power of
Collaborative
Thinking

iShares[®]
by BlackRock

Performance in perspective: F&G SecureBuilder™ 5 Fixed Indexed Annuity

The four-decade long bull market in fixed income that began in 1981 may be coming to an end.¹ As a result, there are new considerations when creating portfolio allocations especially for clients at or nearing retirement.

Fixed income funds may not present the same risk/reward proposition in a portfolio as they have historically.

- Finding fixed income options to meet client needs can be difficult in today's market given that many cannot tolerate portfolio fluctuation in the years at or nearing retirement.
- Allocating a portion of fixed income assets to a fixed indexed annuity (FIA) may provide both growth and stability for clients in those later years.
- While past performance is not an indication of future results, it may provide perspective when considering an alternative to bonds and other fixed income funds for a portion of the fixed income allocation in a portfolio.



Now may be a good time to consider **alternatives or complements**, such as a **fixed indexed annuity**, to replace part of a **fixed income allocation**.

¹ "Analysis: U.S. bond investors worry deep slide will end 40-year bull market." Reuters.com. April 28, 2022.

A complement or alternative to traditional fixed income

The chart below compares the returns of multiple F&G one-year index crediting options. The returns of the Bloomberg US Aggregate Bond Index, often known as “the Agg”, are also displayed for comparison purposes. The Agg is a widely known benchmark used by bond traders and mutual fund and ETF managers as a benchmark for broad bond market performance.¹

The Compound Annual Growth Rate (CAGR) for each option is also shown over a 5 and 10 year period to show the 5 and 10 year returns for each index crediting option.

Performance in perspective

F&G SecureBuilder™ 5 Crediting Options										CAGR	
2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	5 Year	10 Year
1Y BA5 Par 29.90%	1Y BA5 Par 0.00%	1Y SPX Cap 10.25%	1Y BA5 Par 32.71%	1Y BA5 Par 0.00%	1Y BA5 Par 27.27%	1Y BA5 Par 10.83%	1Y SPX Par 14.79%	1Y BA5 Par 0.00%	1Y SPX Par 13.21%	1Y BA5 Par 10.71%	1Y BA5 Par 12.07%
1Y SPX Cap 10.25%	1Y BA5 Trg 0.00%	1Y BA5 Par 9.03%	1Y SPX Par 10.67%	1Y BA5 Trg 0.00%	1Y SPX Par 15.88%	1Y SPX Cap 10.25%	1Y BA5 Par 14.35%	1Y BA5 Trg 0.00%	1Y SPX Cap 10.25%	1Y SPX Par 10.41%	1Y SPX Par 7.39%
1Y BA5 Trg 9.00%	1Y SPX Cap 0.00%	1Y BA5 Trg 9.00%	1Y SPX Cap 10.25%	1Y SPX Cap 0.00%	1Y SPX Cap 10.25%	1Y BA5 Trg 9.00%	1Y SPX Cap 10.25%	1Y SPX Cap 0.00%	1Y BA5 Trg 9.00%	1Y SPX Cap 8.12%	1Y SPX Cap 7.07%
1Y SPX Trg 7.00%	1Y SPX Par 0.00%	1Y SPX Trg 7.00%	1Y BA5 Trg 9.00%	1Y SPX Par 0.00%	1Y BA5 Trg 9.00%	1Y SPX Par 8.94%	1Y BA5 Trg 9.00%	1Y SPX Par 0.00%	1Y SPX Trg 7.00%	1Y BA5 Trg 7.14%	1Y BA5 Trg 6.22%
1Y SPX Par 6.26%	1Y SPX Trg 0.00%	1Y SPX Par 5.76%	1Y SPX Trg 7.00%	1Y SPX Trg 0.00%	1Y SPX Trg 7.00%	1Y SPX Trg 7.00%	1Y SPX Trg 7.00%	1Y SPX Trg 0.00%	1Y BA5 Par 3.13%	1Y SPX Trg 5.56%	1Y SPX Trg 4.85%

Bloomberg US Aggregate Bond Index Returns										CAGR	
2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	5 Year	10 Year
5.97%	0.55%	2.62%	3.27%	0.30%	8.72%	7.51%	-1.54%	-12.70%	4.62%	1.00%	1.76%

Key

1Y BA5 Par = CIBC Balanced Asset 5 Index One-Year Annual Point-to-Point with Participation (235.00%)

1Y BA5 Trg = CIBC Balanced Asset 5 Index One-Year Annual Point-to-Point Performance Trigger (9.00%)

1Y SPX Cap = S&P 500 Index One-Year Annual Point-to-Point with a Cap (10.25%)

1Y SPX Par = S&P 500 Index One-Year Annual Point-to-Point with a Participation Rate (55.00%)

1Y SPX Trg = S&P 500 Index One-Year Annual Point-to-Point Performance Trigger (7.00%)

The chart includes hypothetical returns for the one-year crediting options available in the F&G SecureBuilder 5 Fixed Indexed Annuity, for the same time periods and using High Band rates (meaning premium amount is \$100,000 or more). Two-year crediting options may also be available. The caps, participation, and trigger rates for the annuity are assumed to be renewed at the beginning of each interest crediting term at the same level as those described in the key and are current as of January 3, 2024. The index does not reflect dividends paid on underlying stocks. All rates are subject to change at the sole discretion of F&G.

¹ <https://www.barrons.com/articles/bloomberg-us-aggregate-bond-index-name-51629758170>

Fixed Income Option Features

Fixed indexed annuities may provide some value over mutual funds or ETFs in a client portfolio.

A comprehensive analysis of a client's needs and risk tolerance would be necessary prior to determining the value of any of these options in a portfolio.

	Mutual Fund/ETF	FIA
Premium protection from market decline	X	✓
Provide lifetime income	X	✓
Tax deferred growth	✓	✓
Tax-deferral	✓	✓
Unrestricted surrender before end of term	✓	X
Ability to make additional deposits	✓	✓
Diversification	✓	✓
Death benefit	X	✓
Access to funds in the event of specific health care needs	X	✓

A more comprehensive comparative analysis of all products would be necessary prior to determining their value in a portfolio.

For more information on [SecureBuilder™ Fixed Indexed Annuity](#), contact F&G today at AnnuityDesk@fglife.com or [1.866.477.7938](tel:18664777938). We'd love to discuss your next case.

“F&G” is the marketing name for Fidelity & Guaranty Life Insurance Company issuing insurance in the United States outside of New York. Contracts issued by Fidelity & Guaranty Life Insurance Company, Des Moines, IA.

Information provided regarding tax or estate planning should not be considered tax or legal advice. Consult your own tax professional or attorney regarding your unique situation.

F&G annuities are insurance products not guaranteed by any bank nor are they insured by FDIC, NCUA/NCUSIF, the Federal Government or any agency. They may lose value. There is no bank or credit union guarantee, and they are not a deposit. They may be offered only by a licensed insurance agent.

This material is being provided for informational or educational purposes only and does not take into account the investment objectives or financial situation of any client or prospective clients. This information is not intended as investment advice and is not a recommendation about managing or investing your retirement savings. Clients seeking information regarding their particular investment needs should contact a financial professional.

Past performance does not guarantee future results.

Interest rates subject to change at insurer's discretion and are effective annual rates.

Surrender charges and market value adjustment may apply to partial and full surrenders. Surrenders may be taxable and may be subject to penalties prior to age 59 ½.

Volatility control seeks to provide smoother returns and mitigate sharp market fluctuations. While this type of strategy can lessen the impact of market downturns, it can also lessen the impact of market upturns, potentially limiting upside potential.

The “S&P 500 Index” is a product of S&P Dow Jones Indices LLC, a division of S&P Global, or its affiliates (“SPDJI”) and has been licensed for use by Fidelity & Guaranty Life Insurance Company. Standard & Poor's® and S&P® are registered trademarks of Standard & Poor's Financial Services LLC, a division of S&P Global (“S&P”); Dow Jones® is a registered trademark of Dow Jones Trademark Holdings LLC (“Dow Jones”); These trademarks have been licensed for use by SPDJI and sublicensed for certain purposes by Fidelity & Guaranty Life Insurance Company.

These Annuity products are not sponsored, endorsed, sold or promoted by SPDJI, Dow Jones, S&P, their respective affiliates, and none of such parties make any representation regarding the advisability of investing in such product(s) nor do they have any liability for any errors, omissions, or interruptions of the S&P 500 Index.

The Balanced Asset 5 Index™ (the “Index”) is the exclusive property of Canadian Imperial Bank of Commerce (Canadian Imperial Bank of Commerce, together with its affiliates, “CIBC”). CIBC has engaged Bloomberg Finance L.P. (“Bloomberg”) to maintain and to make certain calculations related to the Index. “Canadian Imperial Bank of Commerce”, “CIBC” and “Index” (collectively, the “CIBC Marks”) are trademarks or service marks of CIBC. CIBC has licensed use of the Index and the CIBC Marks to Fidelity & Guaranty Life Insurance Company (“FGL”) for use in one or more fixed indexed annuities offered by FGL (the “Product(s)"). CIBC is not the issuer of the Products and its sole contractual relationship with FGL is to license the Index and the CIBC Marks to FGL. CIBC developed the Index without considering the needs of FGL or any annuitant. CIBC makes no representation or warranty, express or implied, regarding the Index or its development and has no responsibilities, obligations or liabilities with respect to the inception, adjustment, maintenance, operation or calculation of the Index.

None of CIBC, Bloomberg or any other third-party licensor (collectively, the “Index Parties”) to CIBC is acting, or has been authorized to act, as an agent of FGL or has in any way sponsored, promoted, solicited, negotiated, endorsed, offered, sold, issued, supported, structured or priced any Products or provided investment advice to FGL.

No Index Party is a fiduciary or agent of any purchaser, seller or holder of any Product, or has made any representation or warranty, express or implied, regarding the advisability of purchasing, selling or holding any Product or the ability of the Index to track corresponding or relative market performance. Purchasers of any Product neither acquire any interest in the Index nor enter into any relationship of any kind whatsoever with any of the Index Parties. No Index Party guarantees the timeliness, accurateness, or completeness of the Index or any data or information relating thereto and shall have no liability in connection with the Index or any data or information relating thereto. No Index Party shall have any liability with respect to any Product, nor any liability for any loss relating to any Product, whether arising directly or indirectly from the use of the Index, its methodology, or otherwise. The selection of the Index as a crediting option under any Product does not obligate FGL to invest annuity premiums in the components of the Index. Any obligation to invest annuity premiums received under the Products are determined solely by FGL.

BLOOMBERG is a trademark and service mark of Bloomberg. Bloomberg and its affiliates are not affiliated with FGL or CIBC. Bloomberg's association with CIBC is to act as the administrator and calculation agent of the Index, which is the property of CIBC. Bloomberg does not guarantee the timeliness, accurateness, or completeness of the Index or any data or information relating thereto and shall have no liability in connection with the Index or any data or information relating thereto.

In calculating the level of the Index, the index methodology deducts a maintenance fee of .85% per year, calculated daily. This fee will reduce the level of the Index and thus the amount of interest, if any, that will be credited to any Product. Furthermore, while the volatility control applied by CIBC as part of the index methodology may result in less fluctuation in rates of return as compared to indices without volatility controls, it may also reduce the overall rate of return for products referencing the Index as compared to other indices not subject to volatility controls.

For more information on the Balanced Asset 5 index, see indices.cibccm.com/CIBQB05E.

iShares® and BlackRock® are registered trademarks of BlackRock, Inc. and its affiliates (“BlackRock”) and are used under license. BlackRock has licensed certain trademarks and trade names of BlackRock to Fidelity and Guaranty Life Insurance Company. Fidelity and Guaranty Life Insurance Company's products and services are not sponsored, endorsed, sold, or promoted by BlackRock, and BlackRock makes no representations or warranties related to such products or services either to Fidelity and Guaranty Life Insurance Company or any other person or entity, including but not limited to the advisability of investing in the products of Fidelity and Guaranty Life Insurance Company. BlackRock has no obligation or liability in connection with the operation, marketing, trading or sale of the products or services from Fidelity and Guaranty Life Insurance Company.

For more information on iShares, see ishares.com.

fglife.com