Experience the Power of Collaborative Thinking

Finding and understanding commissions

A guide to commission information on SalesLink®

Among its many resources, the [SalesLink agent portal] provides detailed, current information about your hard-earned commissions.

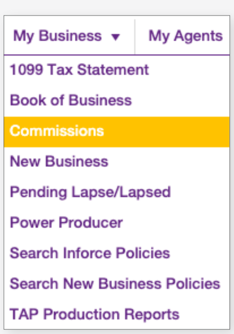
This guide can help you find what you're looking for and better understand how those details impact what you're ultimately paid.

Where do I go to look up my commission statements?

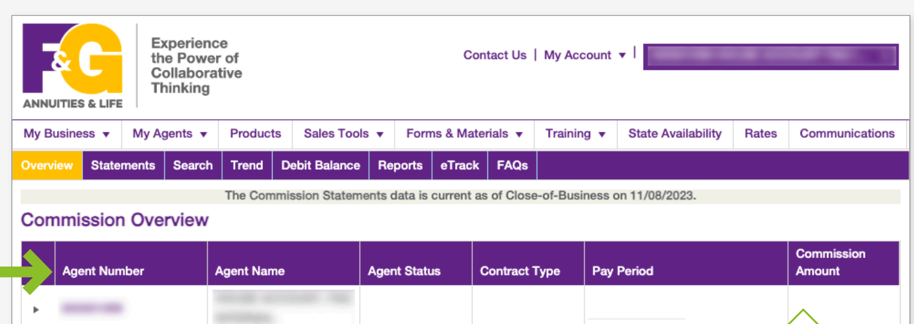
From the SalesLink home page, hover over **My Business**, then select **Commissions.** (A)

This will bring up all your agent numbers with F&G. Click on the **agent number** you wish to view. (B)

A



B



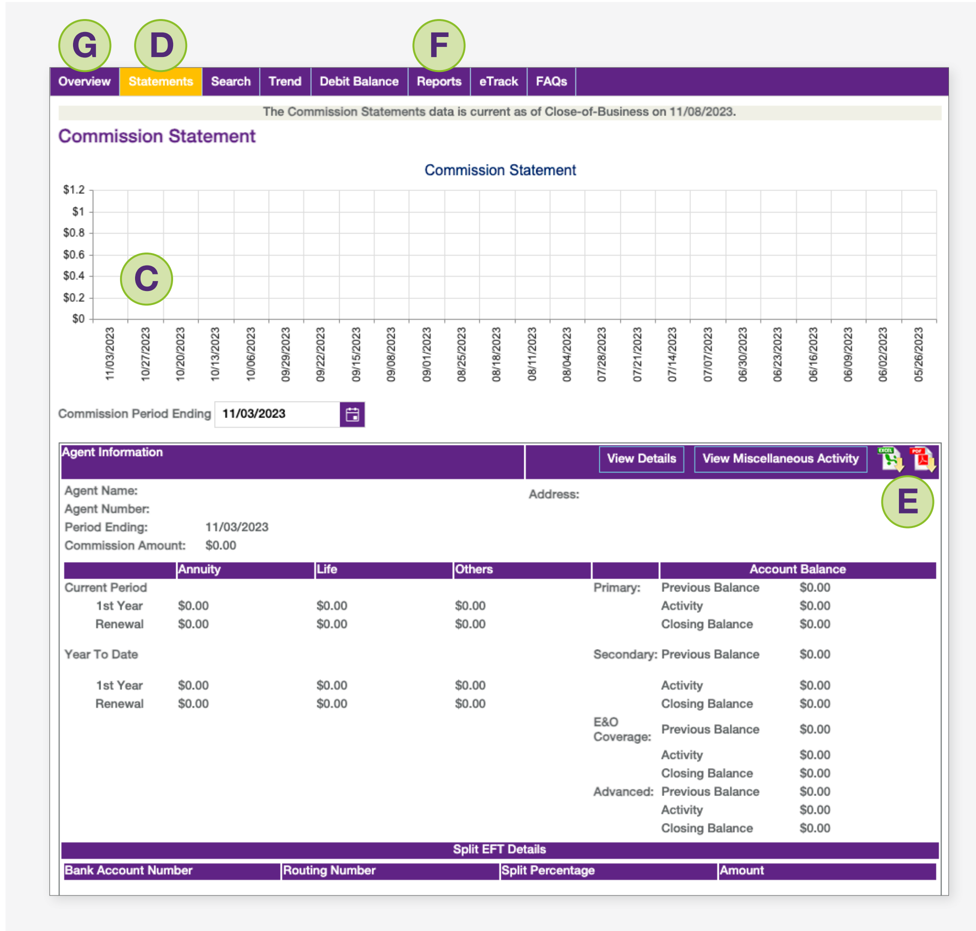
What if my commissions aren't here?

You'll only see commission information on SalesLink if your commissions are paid directly by F&G. If you have your commissions paid through your personal agency code, you will need to be logged in under that code to see details (i.e. not logged in under the code you use to write business). If you receive commissions from your marketing organization (not directly from F&G), please contact them for support.

ADV5507 (10-2024)
24-1287

How do I navigate my commission statement?

In the full view of the commission summary, the last 24 pay periods are displayed in the graph. By clicking on any of the bars in the graph C, the summary details will refresh to the specific pay period.



By placing the mouse over the bar, you will see the actual commission amount of the statement.

From the Statements tab D, you can explore commission statement details or miscellaneous transactions.

In the upper-right, you'll see Excel and Adobe PDF icons E, which allow you to download a copy of the summary.

Excel prompts you to choose which version of Excel you're using.

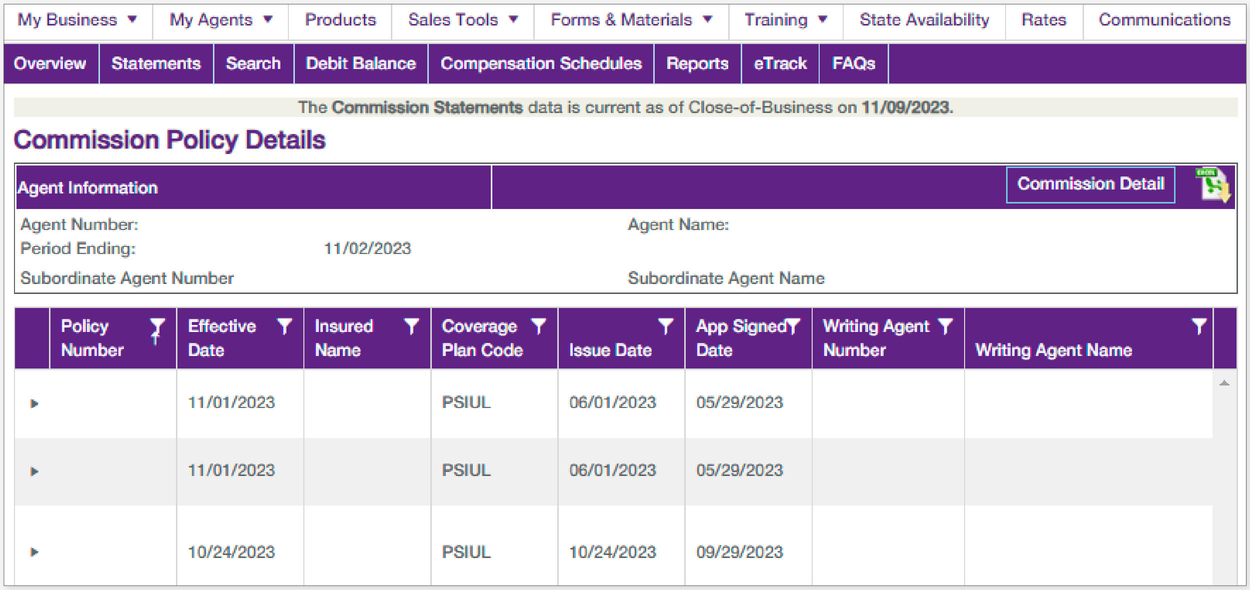
To download the entire commission statement, you will need to go to the Report section. F

To view a commission statement for another agent, click on the Overview tab G, then select the agent number for which you would like to view the statement. This only applies to agents with multiple contracts with F&G.

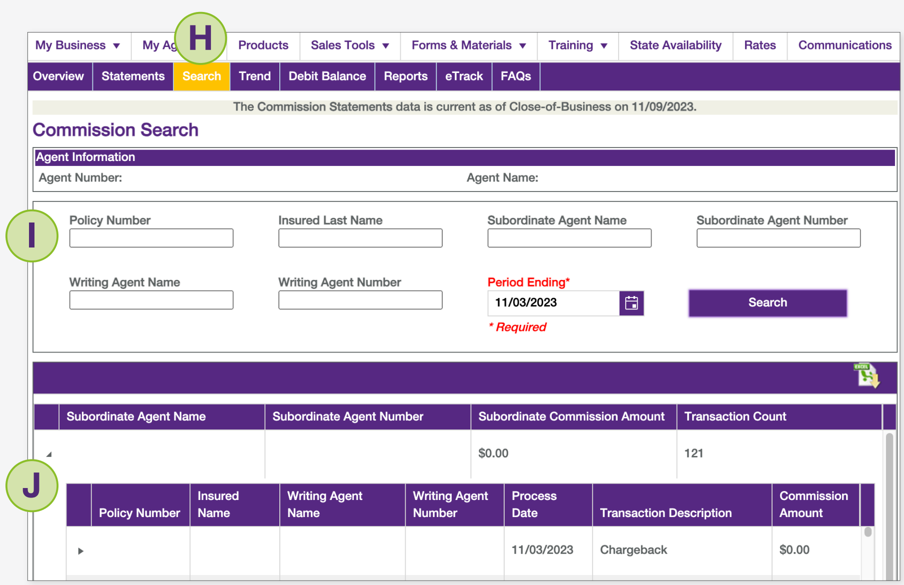
ADV5507 (10-2024)
24-1287

How do I verify the compensation rate paid on a policy?

You may want to see how you'll be paid on a specific policy. You'll start by locating the policy itself.



1. You can search TAP Production Reports data by year or by selecting a specific time frame. You'll only have access on SalesLink to run an analysis for the current year and two prior years.
2. You can also **search** H by these fields:
   - Direct report agent name and number
   - Writing agent name and number
   - Issued state
   - Policy premium range
   - Minimum and maximum
   - Line of business
   - Product type
   - Insured's last name
   - Policy number



3. In the search results, click on the **policy number** I, and you'll see commission by the policy hierarchy (your level below) J for the last 24 commission statements.

For financial professional use only. Not for use with the general public.
Fidelity & Guaranty Life Insurance Company

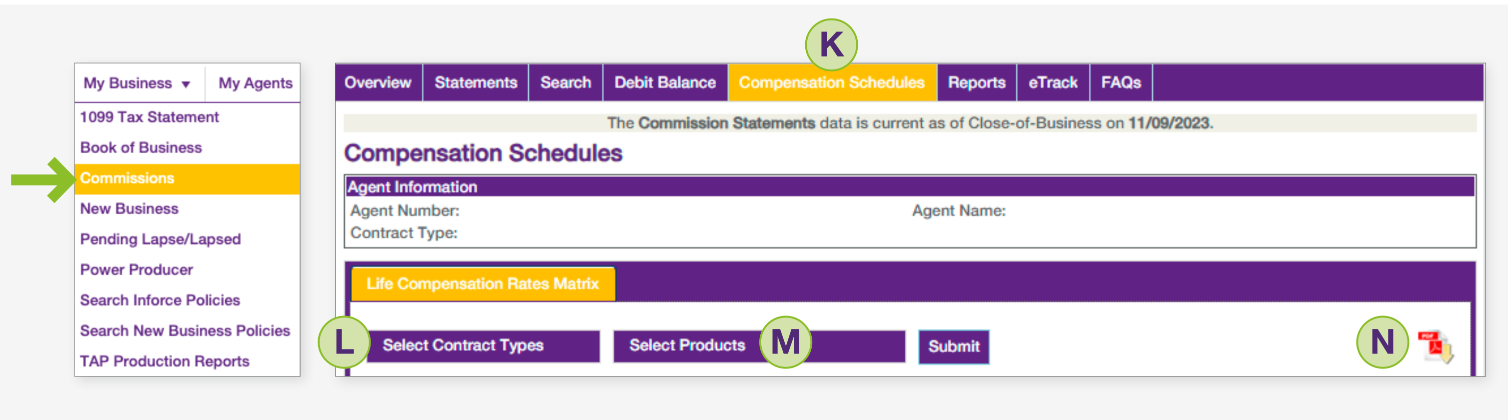
ADV5507 (10-2024)
24-1287

How do I look up commission schedules?

Go to **My Business > Commissions**, and then in the commission menu bar, click **Compensation Schedules** K.

The compensation schedule and matrix are divided into two different tabs, one for annuity business and one for life business.

Click **Select Contract Types** L or **Select Products** M, and you are able to filter the matrix to narrow the results to what you're interested in. You can select one or more than one to view at a time. If you wish to print the filtered view, click on the PDF icon N on the page.

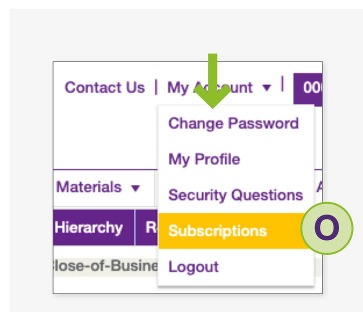


How do I receive regular comp updates?

Instead of looking up your commissions via SalesLink each time, you may prefer to have commission updates emailed to you on a regular basis.

Subscriptions are a great way to have information about your business sent to you as frequently as you'd like. In SalesLink, hover over **My Account,** then click **Subscriptions.** O

To receive compensation updates, you'll want to subscribe to receive eTrack and commission notifications. P



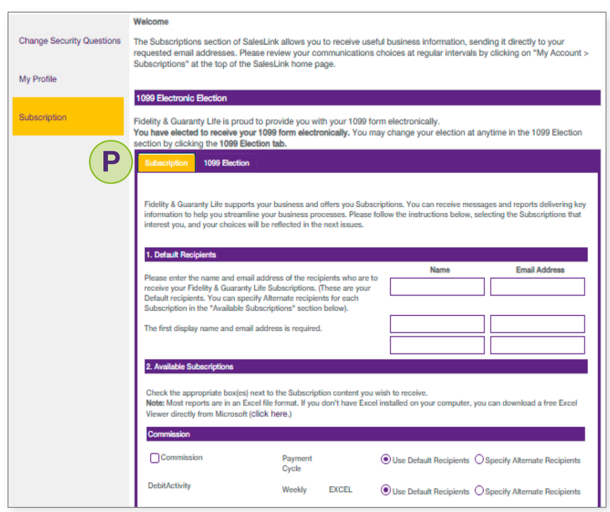
What does each subscription provide?

Commission subscriptions will generate an email every time you have a commission statement available.

You will be required to log on to the system to see the commission statement.

Etrack notifications send an email notifying you that a commission statement is ready to review.

You can also view eTrack notifications sent out online by going to **My Business > Commissions > eTrack** in SalesLink.



For more information on your commissions or help with SalesLink, call us today at 800.445.6758.

"F&G" is the marketing name for Fidelity & Guaranty Life Insurance Company issuing insurance in the United States outside of New York. Life insurance and annuities issued by Fidelity & Guaranty Life Insurance Company, Des Moines, IA.